



IMARA

a member of the Volante Global Group of Companies

IMARA

Reliable | Resilient | Resolute

Imara provides treaty and facultative reinsurance solutions across a broad range of business lines based upon A rated capacity. It is exclusively focussed on Africa, offering reliable and resilient protection.

Led by Bobby Swarup and Bilal Zafar, the team has extensive knowledge and experience of re/insurance in high growth markets, with industry expertise covering underwriting, strategy, finance and operations.

A CLEAR STRATEGY

Imara's core values define its strategy:

RELIABLE

- Imara takes a long-term view on its chosen markets, lines of business and relationships
- The team attaches great importance to offering an efficient claims service
- It is exclusively focussed on Africa with a commitment to local presence
- Provides international A rated capacity

RESILIENT

- Imara is a member of the Volante Global group of companies and part of a Fortune 500 Insurance Group
- Its partnership approach means the team works hard to form meaningful and deep relationships with its partners to help them grow profitably

RESOLUTE

- The team is passionate about servicing and driving improvements in the market
- Specialist underwriters engage in a two-way dialogue to shape the conversation on pricing, product development and technology
- Volante's proprietary technology system VTX provides fully tech-enabled operations

EXPANSIVE COVER

CLASSES OF BUSINESS

With over 30 years of technical insurance experience and a deep understanding of Africa's unique re/insurance demands, the Imara team provides comprehensive cover for the following classes of business:

- Property
- Engineering
- Marine
- Motor
- Casualty / Liability

Imara is also able to develop treaty solutions on a multi-line, bespoke basis across the above classes of business.

STRONG DIFFERENTIATORS

Imara's superior claims handling capabilities are a key differentiator. The team adopts a proactive approach to claims handling and settlement, combining both in-house claims handlers and local loss adjusters where required.

Being exclusively focussed on Africa, the team is dedicated to addressing the unique challenges faced by cedants in Africa. Imara's partnership approach is geared towards helping cedants grow profitably, through bespoke reinsurance structures, product development and technology.

VTX, Volante Global's proprietary technology platform, also sets Imara apart. A revolutionary underwriting system, it provides heightened efficiency and full transparency:

- A Cloud-based end-to-end insurance platform
- Complete transparency through portals for strategic partners
- One data entry point ensuring single version of the truth
- A flexible and scalable product supporting expansion
- Automated dashboards with real-time reporting
- Data analytics generating powerful client insight

LEARN MORE ABOUT IMARA

To find out more about the advantages of working with Imara contact us at:

E: imara@volanteglobal.com

W: www.volanteglobal.com

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VOLANTE GLOBAL

Taking insurance and reinsurance in a new direction

Volante Global (Volante) is a new multi-class international MGA that combines best-in-class underwriting power with fully automated, data-driven business processes deployed through a single consistent platform.

Under the stewardship of a vastly experienced Executive team with an exceptional track record of building robust, high-performance, well-balanced portfolios, Volante offers clear direction in today's fast-moving (re)insurance market.

Volante focuses on scale and diversification, achieved through global specialty (re)insurance lines of business, with empowered underwriting teams – each representing extensive experience across all aspects of their particular markets – providing appropriate and bespoke solutions to its clients.

Volante's Technology Centre delivers end-to-end automated processes supported by real-time data analytics which enables the group to deliver bespoke insurance products while applying rigorous cost management and ensuring optimum efficiency. This central foundation underpins a high-quality client service.

BOBBY SWARUP

President

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Bobby has over 18 years of insurance industry experience across the London Market and Africa. During his career, Bobby was Chief Financial Officer at a London-based investment fund which owned and operated insurance businesses in high-growth markets in Africa and Asia. Prior to this, he was a Director at EY, overseeing all aspects of providing assurance and advisory services to a client portfolio of large and listed global re/insurance groups.

BILAL ZAFAR

Managing Director

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Bilal is a seasoned re/insurance professional, with experience across underwriting and pricing roles in London, Zurich and in high-growth markets. Prior to joining Volante, Bilal was Director of Underwriting at a London-based investment fund which owned and operated insurance businesses in high-growth markets in Africa and Asia. He oversaw the successful turnaround of underwriting performance across the group.



Built upon robust A+ rated capacity or higher supporting every line of business, Volante's portfolio remit will span:

- UK & International Motor (Edison Motor, Gentium Motor)
- Property & Casualty Reinsurance (Horizon)
- Professional and Financial Lines (Bridge Underwriting, Volante Financial and Professional Lines)
- UK niche Property & Casualty
- European niche Property & Casualty (Bridge Underwriting)
- Emerging Markets Reinsurance (Imara)
- Space Insurance (Aesir Space)
- North America Specialty Lines (Volante Canada)

Volante Global is registered and headquartered in the UK. To find out more about Volante, or to arrange a meeting with a member of the team, contact us at:

E: info@volanteglobal.com

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