

# **GENTIUM MOTOR**

# International motor capacity with local service

Gentium Motor is a London market-based MGA and member of the Volante Global Group of Companies that delivers market-leading capacity via our agile, responsive and specialist approach to global clients and local partners within the international motor sector.

#### TAILORED, FLEXIBLE SOLUTIONS

Gentium Motor brings solutions to both large bespoke-underwritten international motor risks as well as specialist niche motor schemes.

Gentium uses leading-edge technology to deliver high service levels and client-focused product offerings based on a data-driven underwriting approach underpinned by actuarial assessment of the risk.

Partnering exclusively with key London and local brokers and coverholders, we offer bespoke solutions across multiple and disparate legal environments and territories, each fully secured by 'A+' rated capacity.

#### **EMPOWERED SPECIALIST UNDERWRITING**

Led by Neil Smith, with over twenty-five years of motor underwriting experience, our empowered team is committed to building collaborative, mutually-beneficial relationships with local practitioners across multiple regions.

Actively engaging in the distribution process, we work with trusted partners, with all parties benefiting from our purpose-built, market-leading, end-to-end technology and deal structuring capabilities. This includes the implementation of efficient and effective claims solutions with a range of options available.

#### PRODUCT RANGE

Gentium Motor introduces bespoke capacity into niche and specialist International Motor sub-sectors

- Large 'one-off' risks, underwritten on a bespoke basis with comprehensive quantitative and qualitative analysis to structure the optimal solution for the Client
- Specialist, niche scheme and affinity-group products distributed via key local partners.

#### Across the full range

- Third party bodily injury and property damage liability
- Damage/casco
- High-value/Classic/Prestige motor schemes
- Affinity group schemes
- Vehicle owner's clubs
- Non-standard motor schemes
- Specialist/niche vehicle sectors

#### A CLEAR EDGE

At Gentium Motor, the unique flexibility and efficiency of our structure is central to our ability to deliver highly customised products in a time-efficient manner. Powered by leading-edge technological innovation and end-to-end process automation, this maximises our underwriting productivity and supports both our responsiveness and ability to fully understand, analyse and quantify the insurance programme effectively.

#### LEARN MORE ABOUT GENTIUM MOTOR

To find out more about the advantages of working with Gentium Motor contact us at:

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#### **NEIL SMITH**

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Neil Smith has over twenty-five years of experience in both the UK and international motor insurance markets. Previously, he was Portfolio Manager, International Motor at QBE and prior to this he was a senior underwriter at Ensign Motor Policies and also at Torch Motor Policies. Most recently, Neil held a senior position within the broking sector.

## GENTIUM MOTOR

a member of the Volante Global Group of Companies



## **VOLANTE GLOBAL**

### Taking insurance and reinsurance in a new direction

Volante Global (Volante) is a new multi-class international MGA that combines best-in-class underwriting power with fully automated, data-driven business processes deployed through a single consistent platform.

Under the stewardship of a vastly experienced Executive team with an exceptional track record of building robust, high-performance, well-balanced portfolios, Volante offers clear direction in today's fast-moving re/insurance market.

Volante focuses on scale and diversification, achieved through global specialty re/insurance lines of business, with empowered underwriting teams – each representing extensive experience across all aspects of their particular markets – providing appropriate and bespoke solutions to its clients.

Volante's Technology Centre delivers end-to-end automated processes supported by real-time data analytics which enables the group to deliver bespoke insurance products while applying rigorous cost management and ensuring optimum efficiency. This central foundation underpins a high-quality client service.

With robust A to AA+ rated capacity supporting every line of business, Volante's portfolio spans:

- UK & International Motor (Edison Motor, Gentium Motor)
- Property & Casualty Reinsurance (Horizon)
- Professional and Financial Lines (Bridge Underwriting, Volante Financial and Professional Lines)
- UK niche Property & Casualty (Affinity Solutions)
- European niche Property & Casualty (Bridge Underwriting)
- Emerging Markets Reinsurance (Imara)
- Space Insurance (Aesir Space)
- North America Specialty Lines (Volante Canada)

Volante Global is registered and headquartered in the UK. To find out more about Volante, or to arrange a meeting with a member of the team, contact us at:

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