

EDISON MOTOR

Steering motor insurance into the light

A London Market-based MGA and part of the Volante Global Group of Companies, Edison Motor provides full-service insurance coverage, claims management and risk control support across multiple specialist sectors of the UK commercial motor insurance sector.

A TAILORED, FLEXIBLE APPROACH

Offering conventional and non-conventional cover built on 'AA+' rated capacity, Edison's high-performance insurance solutions are developed by some of the most experienced underwriters in the UK motor market. Their expertise extends beyond standard risks to meet the complex challenges provided by customers in today's commercial motor marketplace.

EMPOWERED UNDERWRITING

Working across various distribution sectors, the team's experience ensures the underwriting flexibility to develop high-specification insurance solutions built to the precise parameters of each risk.

Empowered underwriters engaging directly with brokers and their clients guarantees each policy is fit for purpose.

Operating a robust pricing model for both conventional and nonconventional risks, and without the restraints of cumbersome legacy systems, Edison Motor will provide a speedy response from initial quotes through to certificate and policy issuance. Edison Motor brings much needed bespoke capacity into a number of niche, under-served markets, including:

PUBLIC SECTOR

- County/District Councils
- Police, Fire & Rescue Services
- Ambulance Fleets

HAZARDOUS GOODS

- Fuel, Oil & LPG Companies
- Chemical Companies
- Industrial Cleaning, Tank Wash, Waste Oil

HAULAGE

- From 5 to 100+ vehicles
- From small vans to heavy commercial vehicles
- From foodstuffs to heavy haulage

IN THE DRIVING SEAT

Edison Motor also delivers end-to-end claims services, staffed by motor specialists and leading-edge technology enabling real-time 24/7 online system access. It includes pre- and-post litigation services, tailored reporting capabilities and access to an extensive repairer network. Supporting its clients' risk control efforts, Edison Motor also offers comprehensive risk management services designed to deliver bespoke programmes for all types of motor fleets.

The Edison Motor team combines extensive market experience and strong relationships with key brokers in both the retail and wholesale sectors, and is fully focused on customer service, and dynamic and innovative solution delivery, all founded on differentiated market-advancing technology.

EDISON MOTOR

a member of the Volante Global Group of Companies

DOUG OCKWELL

Managing Director

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Doug has 25 years industry experience in motor and non-motor classes, spanning both motor underwriting (8 years) and broking and account servicing for large corporate clients, (17 years). He has specialised in the placement and underwriting of non-conventional motor business for 20 years, and has extensive expertise in underwriting public sector business.

STEVEN DICKIE

Managing Directo

sector business.

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Steve has worked in the motor insurance sector for 40 years across both the underwriting (30 years) and broking arenas. Most recently, he worked on large corporate and complex risk accounts. Previously, Steve was head of motor fleet for a motor book in the Lloyd's and Composite market. He also spent 10 years as an associate director at one of the London market's leading wholesale brokers. He has extensive expertise in underwriting public

VOLANTE GLOBAL

Taking (re)insurance in a new direction

Volante Global (Volante) is a new multi-class international MGA that combines best-in-class underwriting power with fully automated, data-driven business processes deployed through a single consistent platform.

Under the stewardship of a vastly experienced Executive team with an exceptional track record of building robust, high-performance, well-balanced portfolios, Volante offers clear direction in today's fast-moving (re)insurance market.

Volante focuses on scale and diversification, achieved through global specialty (re)insurance lines of business, with empowered underwriting teams – each representing extensive experience across all aspects of their particular markets – providing appropriate and bespoke solutions to its clients.

Volante's Technology Centre delivers end-to-end automated processes supported by real-time data analytics which enables the group to deliver bespoke insurance products while applying rigorous cost management and ensuring optimum efficiency. This central foundation underpins a high-quality client service.



Built upon robust A+ rated capacity or higher supporting every line of business, Volante's portfolio remit will span:

- UK & International Motor (Edison Motor)
- Property & Casualty Reinsurance (Horizon)
- Professional and Financial Lines (Bridge Underwriting)
- UK niche Property & Casualty
- European niche Property & Casualty (Bridge Underwriting)
- Emerging Markets Reinsurance
- North America Specialty Lines

Volante Global is registered and headquartered in the UK.

To find out more about Volante, or to arrange a meeting with a member of the team, contact us at:

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