



a member of the Volante Global Group of Companies

VOLANTE CANADA PROPERTY

Expanding the boundaries of Property Insurance in Canada

Volante Canada Limited is a Toronto-based insurance operation that will be writing business in all provinces and territories and is backed by Lloyd's Syndicate Volante 1699 capacity. Lloyd's enjoys a rating of A+ (Strong) Standard & Poor's / AA- (Very Strong) Fitch Ratings / A (Excellent), A.M. Best. Our property product offers capacity limits up to CAD \$20,000,000 with flexibility to offer capacity on primary or excess placements using our own Volante Canada wording or other manuscripts. We target risks where property premiums are greater than \$25,000 for our share. With underwriters in Vancouver and Toronto, we have national reach and the property team enjoys working with our casualty, auto and SME colleagues to build holistic solutions for our clients wherever possible. We will also work diligently with clients to provide a claims handling service unique to their company specific requirements.

The property team is lead by Robert Tsai who brings over 18 years of experience in the Canadian property market, writing mainly mid-market and complex risks. Volante's property team aims to deploy property capacity across a wide gamut of Canadian business nationwide through brokers and clients who value long-term stable capacity and relationships.

KEY FACTS

Some of our target segments for property business include but are not limited to the following:

- Mining
- Forestry and Wood Products (excludes logging)
- Municipalities
- Miscellaneous including: Power & Utilities, Manufacturing, Casinos, Commercial Realty

Non-Target Classes:

- Food
- Oil & Gas
- Residential / Habitational Risks
- Cannabis

THE STRATEGY

Aligning with our select broker partners we will penetrate the Canadian market place in our target segments. Our commercial property team offer courteous prompt service and always operate on the premise of transparency and striving for the highest utmost standard in every aspect of our business. We value our broker and client partners and look for those that want to develop long term sustainable business relationships with us.

STRONG DIFFERENTIATORS

Our flexibility in how we deploy our capacity, wide appetite, nimble turn-around-times and ease of doing business are stand-outs in the Canadian property market. As well, We are a locally-empowered underwriting team, backed by our own dedicated A-rated capacity that is not available elsewhere. Our team is driven by technology, a technical underwriting approach, and enjoy access to the resources of the wider Volante Group.

LEARN MORE ABOUT US

Learn more about Volante Group and Volante Canada:

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W: www.volanteglobal.com

in www.linkedin.com/company/volante-global



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Please contact us should you have any questions or queries regarding our products or our offerings:

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Robert Tsai has extensive experience in the Canadian property market, writing business in virtually every major industry sector. He has held numerous senior positions at firms including FM Global, QBE and Swiss Re. An engineer by trade, Rob brings a level of technical expertise and ability that is immensely valuable to Volante's offering in Canada.

CAM MCRITCHIE

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Cam McRitchie has over 25 years of experience in the Canadian property market, specializing on complex risks. His extensive career spans over numerous senior positions including Lumberman's Underwriting Alliance, Swiss Re, Chubb and QBE. He also has valuable broking experience, working most recently for BFL Canada. Cam is based in Vancouver, BC.

