



a member of the Volante Global Group of Companies

VOLANTE CANADA AUTO

Expanding the boundaries of Auto Insurance in Canada

Volante Canada Limited is a Toronto based insurance operation that will be writing business in all provinces and territories backed by Lloyd's Syndicate Volante 1699 capacity. Lloyd's enjoy a rating of A+ (Strong) Standard & Poor's / AA- (Very Strong) Fitch Ratings / A (Excellent), A.M. Best. Our Auto product offers capacity limits up to CAD \$5,000,000 and operating primarily within Canada. Minimum fleet size of 20 power units for stand-alone business and 5 power units if written with one other line of business. The Auto team enjoys working with our Casualty, Property and SME colleagues to build holistic solutions for our clients where ever possible. We will also work diligently with clients to provide a claims handling service unique to their company specific requirements.

KEY FACTS

Some of our target segments for Auto business include but are not limited to the following:

- Mining
- Forestry (excludes logging)
- Municipalities (excludes public transportation, school buses and emergency vehicles)
- Miscellaneous including: Risk managed fleets, Construction/Engineering, Manufacturing, Power & Utilities, Wholesale / Retail / Real Estate, Communications & Media

Non-Target Classes:

- Garage exposure unless written in conjunction with primary auto
- US plated vehicles (Can provide some cover for incidental US exposure with Canadian plated vehicles)
- Fleets, unless incidental that fall within the following classes: Fuel haulage, dump trucks, snow removal units, sand & gravel, high value private passenger vehicles, vacuum trucks
- Hazardous goods hauling (apart from some incidental exposures)
- Long haul trucking (Common Carrier, Private and For Hire)
- Taxis, limos, couriers, ridesharing
- Tow trucks

Currently do not offer solutions for:

- Excess automobile (outside of British Columbia, Manitoba and Saskatchewan)
- Contingent lessors
- Stand-alone garage auto policies
- Non-owned automobile

THE STRATEGY

Aligning with our select broker partners we will penetrate the Canadian market place in our target segments. Commercial fleet insurance offers the most secure and cost-effective way of safeguarding employees on the road and providing protection for vehicles from loss or damage. As well as covering costs associated with third-party liability claims. With an underwriting team with decades of combined experience in the Canadian automobile market, our fleet insurance capabilities extend across many types of fleets, tailoring coverage to the client's needs with flexible approach and a view to building long-term relationships.

STRONG DIFFERENTIATORS

Locally empowered underwriting team with dedicated A-rated capacity, not available elsewhere. We are driven by technology, a technical underwriting approach, and are supported by breadth of the Volante Group.

LEARN MORE ABOUT US

Learn more about Volante Group and Volante Canada:

A: 1315 Pickering Parkway, Suite 300, Pickering, Ontario L1V 7G5

W: www.volanteglobal.com

in www.linkedin.com/company/volante-global



a member of the Volante Global Group of Companies

Please contact us should you have any questions or queries regarding our products or our offerings:

STEVE VANDRIEL

Managing Director, Auto
Volante Canada

E: steve.vandriel@volanteglobal.com

T: +1 (416)-346-4505



Steve is a vastly experienced senior underwriter in the fleet and commercial auto sector, having worked in the Canadian automobile market for over 30 years.

LEE-ANN FERGUSON

Executive Auto Underwriter
Volante Canada

E: lee-ann.ferguson@volanteglobal.com

T: +1 (647)-945-6273

M: +1 (647)-410-8916



Lee-Ann has 18 years of automobile experience in the Canadian insurance market working on large and complex fleets in the commercial auto sector. During her extensive career she has held numerous senior underwriting positions and successfully completed multiple insurance designations including CIP, FCIP and CRM.

