



*a member of the Volante Global Group of Companies*

# VOLANTE CANADA CASUALTY

## Expanding the boundaries of Liability Insurance in Canada

Volante Canada Limited is a Toronto based insurance operation that will write business in all provinces and territories backed by Lloyd's Syndicate Volante 1699 Capacity. Lloyd's enjoys a rating of A+ (Strong) Standard & Poor's / AA- (Very Strong) Fitch Ratings / A (Excellent), A.M. Best. Our specialist teams provide bespoke products tailored to the needs of corporate clients. Volante Canada delivers a range of insurance products designed to support our clients. We offer robust coverage that provides insureds with the risk security to move their business forward. Our Casualty products include CGL, Umbrella, Excess and Wrap up policies as solutions to our insureds' needs. The Casualty team enjoys working with our Property and Auto colleagues to build holistic solutions for our clients where ever possible.

Working in close collaboration with specialist brokers, each product we develop represents our strong working knowledge of core industries.

## KEY FACTS

Our market-leading capacity helps protect businesses in multiple sectors, spanning activities in Canada as well as US-related sales. Our experience allows assessment of clients from small commercial operation to multinational corporations. We are aligned to support clients demonstrating robust ESG strategies.

Our primary focus is:

- **Mining** – Canadian headquartered mining companies.
- **Forestry** – Focus on risk-managed forestry accounts.
- **Public Sector** – Including all government-related entities.
  - Utilities** – Providing a range of relevant products built to meet the unique risk requirements of the electricity, gas, and water sectors with the flexibility to respond to changing market dynamics.
- Other areas we will consider:
  - Construction** – Working with trades and associations, our strong relationships with brokers across the sector ensure highly tailored solutions sector-wide.
  - Projects** – We support the strong pipeline of construction projects taking place across Canada, delivering comprehensive solutions built on our extensive underwriting experience and ground-level knowledge.
  - Manufacturing** – We provide comprehensive coverage across the manufacturing sector, supporting companies in multiple industries and offering cover for US exports.

## OUT OF APPETITE

- Aviation products
- Abuse exposures on an occurrence basis
- Children's products
- Exposures with more than US 50% domiciled activities
- Safety critical automobile parts
- Pharmaceutical products
- Medical devices
- Frequency loss driven accounts
- Thermal coal mining, oilsands extraction and Arctic mineral extraction.

## THE STRATEGY

Aligning with our select broker partners we will penetrate the Canadian market place in our target segments. Our Liability team are experts with deep knowledge and experience of servicing clients across Canada. Our goal is to build long term relationships allowing for better and more predictable outcomes for our clients and brokers.

## STRONG DIFFERENTIATORS AND UNIQUE SELLING PROPOSITION

Locally empowered underwriting team with dedicated A-rated capacity, not available elsewhere. We are driven by technology, a technical underwriting approach, and are supported by breadth of the Volante Group.

## LEARN MORE ABOUT US

Learn more about Volante Group and Volante Canada:

**A:** 1315 Pickering Parkway, Suite 300, Pickering, Ontario L1V 7G5

**W:** [www.volanteglobal.com](http://www.volanteglobal.com)

**in** [www.linkedin.com/company/volante-global](https://www.linkedin.com/company/volante-global)



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Please contact us should you have any questions or queries regarding our products or our offerings:

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Richard has over 25 years of casualty market experience, beginning his insurance career in the London and with 20 years in the Canadian market. Richard is a veteran of the sector. His technical underwriting expertise and ability to achieve profitable growth have helped him secure senior positions with international carriers in the Canadian market.

### KANAKO YOSHITOSHI

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Kanako has over 20 years of insurance experience in the Canadian insurance market. She has worked both in broking and underwriting roles. Kanako joined Volante Canada as an Executive Casualty Underwriter, where she contributes to the profitable growth of the Casualty portfolio (GL, UMB, XS, Wrap Up, XS Wrap Up). Kanako has completed multiple insurance designations including CAIB, CIP, FCIP and CRM.

