



# EDISON MOTOR

*a member of the Volante Global Group of Companies*

## EDISON MOTOR RISK CONTROL SERVICES

### Safety on the move

#### DEDICATED RISK MANAGEMENT SERVICE

Risk control support is central to Edison Motor's full-service insurance coverage. Our risk capabilities span the UK commercial motor sector, including emergency services, public sector and haulage fleets.

#### EVIDENCE-BASED RESULTS

We firmly believe in a research and evidence-based driver and vehicle risk control strategy that is collaborative and client focussed. At its core is a clear understanding of our clients' operating challenges both in terms of financial considerations and the practical aspects of implementing any revisions to enhance existing risk control activities.

Our behaviour and human factors-based approach is proven to be considerably more successful in achieving sustained influence on safety performance than costly driving risk-reduction interventions reliant upon driver skills training and online hazard perception.

#### RISK CONTROLLED

Our risk control activities span multiple aspects of driver safety performance, with solutions built to the specific fleet risk profile of each client.

##### Review of client risks and risk control activities

We review existing risk control activities and their relevance to safety performance, including safety culture and climate on the ground. The process considers how people are managed, how people are trained, and the work and working environment.

##### Education support – behaviour-based safety

Successful influence on fleet driver safety performance is a top-down process. Edison trains senior and line manager in achieving effective organisational influence on safety behaviour; while delivering targeted training for operational managers and supervisors to help them influence driver behaviour.

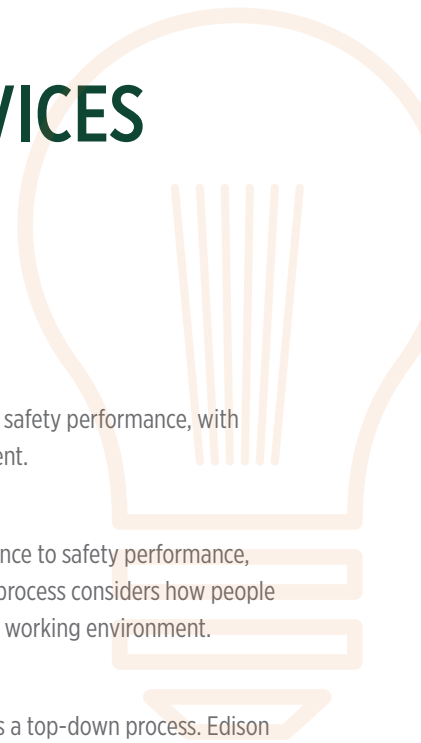
Our training provides an understanding of driver behaviour and how to use this to reduce instances of risky driving. It can also address incident investigation, helping organisations identify underlying causal factors and appropriate remedial actions.

##### Telematics data – driver feedback coaching

Our telematics-based coaching provides clients with the skills to apply a research-based model for delivering feedback to drivers that aims to modify inappropriate/uneconomical driving styles.

##### Psychometric assessment

Our online, peer-reviewed resource, developed by Cranfield University, helps identify 'weak-spots' in experienced drivers. It is used by car, van, truck, bus and emergency service fleets to assist in designing targeted interventions for influencing driver safety performance.



## IN THE DRIVING SEAT

At Edison, our aim is to take the guesswork out of how to improve fleet risk performance by using scientifically recognised methods that reduce risky driving behaviour and the potential for at-fault collisions.

In most cases, the improvement is achieved simply through changing how risk control is managed. That means that there is little if any cost involved beyond the investment of time for training of managers and supervisors.

Our risk control specialists are available to provide driver risk control advice and support to fleet operators of all classes in the UK, including Police and Fire services, bus, coach, truck and van. They are qualified in driver safety behaviour and education as well as the practical aspects of designing and implementing bespoke safety improvement interventions.

Our collaborative approach ensures we work closely with the client, broker, underwriter and our claims service; Davies Motor, to deliver an intelligence-led, best in class risk control support service.

## LEARN MORE ABOUT EDISON MOTOR

To find out more about the advantages of working with Edison Motor contact a member of our team or visit our website:

**E:** [edisonmotor@volanteglobal.com](mailto:edisonmotor@volanteglobal.com)

**W:** [www.volanteglobal.com](http://www.volanteglobal.com)

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With over 25 years working in fleet safety education, Stuart is one of the most experienced risk practitioners in the UK motor market. Previously in law enforcement, he has delivered comprehensive programmes across all vehicle classes and multiple industry sectors. He is also a visiting consultant to the Driver Research Group at Cranfield University.



## VOLANTE GLOBAL

Taking (re)insurance in a new direction

Volante Global (Volante) is a new multi-class international MGA that combines best-in-class underwriting power with fully automated, data-driven business processes deployed through a single consistent platform.

Under the stewardship of a vastly experienced Executive team with an exceptional track record of building robust, high-performance, well-balanced portfolios, Volante offers clear direction in today's fast-moving (re)insurance market.

Volante focuses on scale and diversification, achieved through global specialty (re)insurance lines of business, with empowered underwriting teams – each representing extensive experience across all aspects of their particular markets – providing appropriate and bespoke solutions to its clients.

Volante's Technology Centre delivers end-to-end automated processes supported by real-time data analytics which enables the group to deliver bespoke insurance products while applying rigorous cost management and ensuring optimum efficiency. This central foundation underpins a high-quality client service.

Built upon the security of the Lloyd's platform, with robust A+ rated capacity or higher supporting every line of business, Volante's portfolio remit will span:

- UK & International Motor (Edison Motor)
- Property & Casualty Reinsurance (Horizon)
- Professional and Financial Lines (Bridge Underwriting)
- UK niche Property & Casualty
- European niche Property & Casualty (Bridge Underwriting)
- Emerging Markets Reinsurance
- North America Specialty Lines

Volante Global is registered and headquartered in the UK.

To find out more about Volante, or to arrange a meeting with a member of the team, contact us at:

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